

**Commercial Lawyer (Manager/Senior Manager), Consulting  
Quality and Risk Management, London**

**Price £0**

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**AD**

Ad URL: <https://loot.com/15975159>  
Ad reference number #15975159

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**DEALER**

Deloitte  
[info@adview.online](mailto:info@adview.online)



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**DESCRIPTION**

Ad Type:	Offered
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**DESCRIPTION**

Your opportunityAn exciting opportunity has arisen to work with Deloitte UK's Consulting business, as part of the Quality & Risk Management team. The role involves working on complex contractual and commercial negotiations, many of which will require experience of negotiating international and technology contracts. We encourage consideration of flexible ways of working, both formal and informal arrangements that allow for the best outcomes for our people and our clients. If this opportunity is of interest to you with some flexibility, please do discuss with us. Are you looking to return to the workplace after an extended career break? For this role we can offer coaching and support designed for returners to refresh your knowledge and skills, and help your transition back into the workplace after a career break of 2 years or more. If this is relevant for you, just let your recruiter know when you make your application. Your role You will deliver high-quality, business-focused solutions in a challenging, dynamic and demanding marketplace, and will act as a business, legal and risk advisor and partner with the business. To do this, you will be expected to assess and understand how business risks can be managed and mitigated. Our team is aligned to the market we support through our three key industries: Financial Services, Public Sector and Private Sector. The role

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will be aligned to our Private Sector, serving client in a number of sub-industries including TMT, consumer and retail, healthcare and life sciences and energy and resources. Include specific responsibilities Negotiation of complex, high value and strategically important client engagement contracts, including regularly facing off with client legal teams and their external counsel Review, draft and negotiation of an array of commercial contracts, including MSAs/frameworks (including cross border), NDAs, proposals, sub-contracts, teaming agreements, software and product licences and supplier agreements, both national and international Adopting a solution orientated and risk-based approach, supporting the team in driving this behaviour within the business and across the Deloitte Quality and Risk community Regularly monitoring, assessing and highlighting particular risk/legal trends and sharing this knowledge with other members of the team Providing support to the Consulting business, in the UK and wider Deloitte North South Europe, covering the entire sales cycle from supporting the engagement teams with their initial interactions with clients, to tender & bid response development and finally contract negotiations Assisting with the drafting of guidance notes on a variety of topics Supporting the Consulting Quality and Risk team in its advice to Deloitte's management and practitioners on general legal and risk management issues, based on an understanding and appreciation of the key business risks that need to be managed Advising on and assisting in determining contracting and negotiating guidelines and policies Answering ad-hoc risk and legal queries from all business units Your work, your choice At Deloitte we believe the best impact is the value we add, not the hours we sit at our desk. We carefully consider agile ways of working, both formal and informal, that allow for the best impact for our people and our clients. Please speak to your recruiter about the working pattern that works best for you. Location: The role will be located in our London office, with occasional travel and as required for business needs and client meetings. Work pattern: This is a permanent role. We do encourage careful consideration of agile ways of working, both formal and informal arrangements that allow for the best outcomes for our people and our clients. If this opportunity is interesting as a permanent role with a degree of flexibility please do discuss with us. Your professional experience Significant PQE, or person with considerable experience in negotiating complex commercial contracts in an international context In-house experience desirable, but not essential Ability to manage a demanding work load effectively and to be responsive Experience of dealing with and managing senior management and stakeholders Awareness and interest in risk management Given international and cross border contracting, an additional language would be an advantage but not essential Your service line: Quality, Risk and Security The Quality, Risk and Security (QRS) community is an overarching identity for all of the professionals who manage quality and risk for Deloitte. It comprises: Deloitte Business Security (DBS), National Quality and Risk Management (NQRM), Quality & Risk Operations (QR Ops), and Service Line Quality and Risk Management teams (including Switzerland), and is led by a dedicated partner who sits on the firm's Executive. Within QRS, we use our skills and experience across a variety of disciplines to support a risk intelligent culture at Deloitte; enabling our partners and practitioners to deliver high quality services to their clients, minimising the administrative burden on our people, and acting as custodians of firm risk, security, ethics and reputation. Personal independence Regulation and controls are standard

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practice in our industry and Deloitte is no exception. These controls provide important legal protection for both you and the firm. We are subject to a number of audit regulations, one of which requires that certain colleagues abide by specific personal independence constraints. This can mean that you and your "Immediate Family Members" are not permitted to hold certain financial interests (shares, funds, bonds etc.) with audit clients of the firm. The recruitment team will provide further detail as you progress through the recruitment process.

About Deloitte Our Purpose & Strategy To make an impact that matters for our clients, our people and society - defines who we are and what we stand for. Our purpose provides the foundation for our strategy and our aspiration to be the undisputed leader in professional services: this is not about size, it's about being the first choice. The first choice for the largest and most influential clients, and the first choice for the best talent. What do we do? Deloitte offers global integrated professional services that include Audit & Assurance, Consulting, Financial Advisory, Legal, Risk Advisory and Tax Consulting. Our approach combines intellectual leadership, industrial expertise, insight, consulting & problem solving capabilities whatever the role, technology revolutions and innovation from multiple disciplines to help our clients excel anywhere in the world.

Beyond the UK: Deloitte North and South Europe The UK is part of Deloitte North and South Europe (NSE), the second largest member firm in the Deloitte network. Deloitte NSE combines operations in Belgium, Central Mediterranean (Italy, Greece, Malta), Ireland, the Middle East (Bahrain, Cyprus, Egypt, Iraq, Jordan, Kuwait, Lebanon, Libya, Oman, Palestinian Ruled Territories, Qatar, Saudi Arabia, United Arab Emirates, Yemen), the Netherlands, the Nordics (Denmark, Finland, Iceland, Norway and Sweden), Switzerland and the UK. Deloitte NSE brings together 2,700 partners and over 50,000 people, combining our unmatched breadth and depth of capabilities in audit and assurance, consulting, financial advisory, risk advisory, and tax and legal across the region. Being part of Deloitte NSE supports our aspiration to be the undisputed leader in professional services and will create more opportunity and growth for our people.

What do we value? What brings us all together at Deloitte? It's how we approach the thousands of decisions we make every day. How we behave, our beliefs and our attitudes. In other words: our values. Whatever we do, wherever we are in the world, we lead the way, serve with integrity, take care of each other, foster inclusion, and collaborate for maximum impact. These five shared values lead every decision we make and action we take, guiding us to deliver impact how and where it matters Being a Leader at Deloitte Cultural fit and purpose-led leadership is crucial for Deloitte. Our leaders always set the example and inspire their colleagues. They make quality time for people and take an interest in them. They know what matters to people - both inside and outside work - and value them as individuals; always finding opportunities to develop them while showing respect and appreciation. We expect colleagues at all levels to embrace and live our purpose and our leadership culture by challenging themselves to identify issues that are most important for our clients, our people, and for society and make an impact that matters. We know leadership comes in all shapes and sizes, but our Leadership Charter helps all of our people understand what we're looking for: We live our purpose: we act as a role model, embracing and living our purpose and values, and recognising others for the impact they make We develop talent: we develop high-performing people and teams through challenging and meaningful opportunities

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We drive performance: we deliver exceptional client service; maximise results and drive high performance from people while fostering collaboration across businesses and borders We believe positive influence can make an impact that matters: we influence clients, teams, and individuals positively, leading by example and establishing confident relationships with increasingly senior people We move,