

Chief Revenue Officer**Price £0****AD**Ad URL: <https://loot.com/14944425>

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DEALER

InVMA Limited

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Ad Type:	Offered
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DESCRIPTION

InVMA Limited is an innovative business operating in the exciting new world of the *Internet of Things* (SCP) and *Smart Manufacturing* (SCO).

We are experiencing rapid growth through our ability to provide clients with end to end solutions, using in-house skills and a range of ecosystem partners. To achieve these goals, we are hiring Applications Engineers at all levels to join our growing development team in the Chesterfield area.

InVMA provide a comprehensive range of services to support clients along their digital transformation journey. With our proven methodologies, we are enabling clients to quickly create business value, add new revenue streams and improve operational efficiency with connected solutions.

We define SCP as Original Equipment Manufacturers who want to connect their products in the field to better understand and optimise in field usage, improve their product designs, predict failure and drive aftersales revenue. Our clients include: Howden Compressors, Centrax Gas Turbines, GCE and ESAB.

SCO (Smart Connected Operations aka Industry 4.0) benefits manufacturers who need to drive manufacturing efficiency by using data from people, assets, processes and systems to generate insight. We provide them with one system to orchestrate activities across their existing equipment and systems to improve the efficiency of manufacturing operations. These engagements involve the integration of multiple plant floor systems, business systems and often extend into the supply chain. We have executed a number of large projects in this field with the clients such as GKN Aerospace and other global defence and life sciences companies.

Flexibility, Diversity and Inclusion

We are committed to people and want the best people on our team, so we welcome and encourage applications from people with diverse backgrounds, sexualities and gender identities. We are committed to equality of opportunity for all, so we would like to hear from you. Our roles may at times demand travel and flexibility to meet client needs and to drive performance, but we have a culture of respect for professional and private commitments.

Are you enthusiastic, flexible, innovative team player who cares about delivering successful outcomes for customers? Do you want to be part of a company at the leading edge of Industrial IoT? Do you want to be part of a respected team and be proud of your achievements?.

Chief Revenue Officer**Price £0****The role**

We are seeing an enormous increase in opportunities hence, we are looking for Application Engineers at all levels to deliver IoT and Industry 4.0 solutions to our connected-product OEM and manufacturing customers.

Responsibilities include

Design, develop and support solutions created using PTC's ThingWorx industrial innovation platform, Microsoft Azure Platform Services and other related technologies, on time and within budget.

For Lead Application Engineer roles

understanding customer needs

architecting solutions

leading teams or taking sole responsibility for delivery of smaller engagements

Key Concepts

Object-oriented software design and development

Industrial/commercial connected products and manufacturing environments

The ideal candidate will be expected to:

Understand customer needs, capture and develop a clear understand of their requirements

Work in an Agile way individually or as part of a larger team

Understand interfaces of, and create connections to, various IT & OT technologies such as databases, business systems, cloud services, industrial assets and manufacturing systems using a range of protocols and methods

Manage and complete own project tasks and production of deliverables

Work with team members on project tasks appropriately and support team members for successful execution

Regularly report on status of tasks in stand-up meetings, being able to quickly identify when help is needed or when activities are blocked

Lead Application Engineers roles

Liaise with stakeholders to manage change within project and update/manage customer's expectations

Monitor customer satisfaction and record, track and resolve issues and discrepancies during engagements

Coordinate own and your team members' activities, schedule and deliverables

Troubleshoot development and production issues for effective problem resolution across multiple systems and environments

Create flexible, modular and reusable software components

Required Skills and Capabilities:

Proven software implementation and development acumen

Ability to manage competing priorities in a complex environment

Excellent communication skills including customer liaison at all levels, and the ability to encourage and facilitate strong collaboration

Ability to proactively support customers and resolve their problems

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Ability to devise creative technical solutions, to research alternative solutions and make recommendations

Ability to convey a strong presence, professional image, and deal confidently with complex technical problems

Motivational and encouraging attitude

Good understanding of software integration and use/design of APIs for interfacing our solutions to those of our customers

Other Desirable Skills and Capabilities:

Experience working with manufacturing and business systems and processes including ERP, MES, MOM, CMMS, LIMS etc

Experience or good working understanding of OT technologies including PLC, HMI, SCADA, Process Historians and industrial networking.

Experience with ancillary technologies necessary for Internet applications: REST, HTTP, TCP/IP, Cellular Comms/Wireless networks, etc.

Successful track record of developing robust software and delivering production ready solutions

What we offer:

The opportunity to work in a cutting-edge industry, alongside leading industry experts.

Stimulating environment offering challenging and ongoing learning opportunities

Standout investment and training in you and your career

Culture of innovation and inspiration

Opportunity to work in a flexible environment

Fantastic salary

Creative, diverse and inclusive working environment