

Internal Sales Executive**Price £0****AD**Ad URL: <https://loot.com/18793391>

Ad reference number #18793391

DEALER

CV-Library

info@adview.online**DESCRIPTION**

Ad Type:	Offered
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DESCRIPTION

Job Category: Sales Job Location: Walthamstow, Greater London, United Kingdom Vacancy Ref - JR1151 Role: Internal Sales Executive Industry: Electrical Wholesale Location - East London Salary - up to circa £35,000 basic + bonuses Rhodium Consulting is recruiting for an Internal Sales person with excellent technical knowledge to join our ambitious and successful client in the East London area. The role will involve working within a team of people dealing with pricing enquiries, technical queries and sales orders. A proportion of the role will be reactive calls dealing with incoming queries but this role is ideal for an individual with good outbound proactive sales experience with success at winning new business. Responsibilities will include: * Handling enquiries * Regular phone contact of customers to secure orders on electrical wholesale products * Assisting with the production of price list * Being aware of the commercial value and profit of the products being sold * Setting up new customers, payments terms * Raising Quotations for customer orders * Customer terms * Progressing queries * Providing technical advice where required * Reactive and proactive telephone sales * Developing the customer base by regular contact which may include customer visits where required * Use of computer system including quotations, enquiries, back orders Skills Required:

Internal Sales Executive**Price £0**

* Experience of the Electrical wholesale sector is essential (this must be current or very recent)
* Excellent knowledge of electrical products * Knowledge of LED Lighting * Polished communication skills (written and verbal) * Computer literate (inc Microsoft Office) * Enjoys speaking to people on the phone * Reliable and committed working attitude with great organisational skills * A hard-working team player with excellent attention to detail A self-motivated, professional who understands the importance of getting the job done and responding to the customer as promised, Efficient and effective. Should be punctual, well presented and like to operate in a clean and tidy manner. Positive with a friendly \"can do\" attitude. A good listener who is keen to learn, develop new skills and \"get on\" in the business. It is essential that you have recent electrical wholesale experience ideally gained over a period of time with good telephone sales experience. You will have a good understanding of the electrical wholesale industry and be able to communicate with a wide variety of people. Salary is up to £35,000 dependent on skills and experience + bonuses All applications are dealt with in the strictest of confidence. Rhodium Consulting Ltd is a niche recruitment consultancy specialising in wholesalers, merchants and distributors within the building products sector. We strive to be the industry leader in delivering the highest calibre of candidates to our client companies, whilst enhancing the careers of our candidates. For further information and contact details, please visit our website